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# Q2 2025 outlook

# Market nteligence

The latest thinking and insight from our experts

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# How to navigate

Use the menu on the left to explore the different sections in the document.

# Use these icons to navigate through the document:



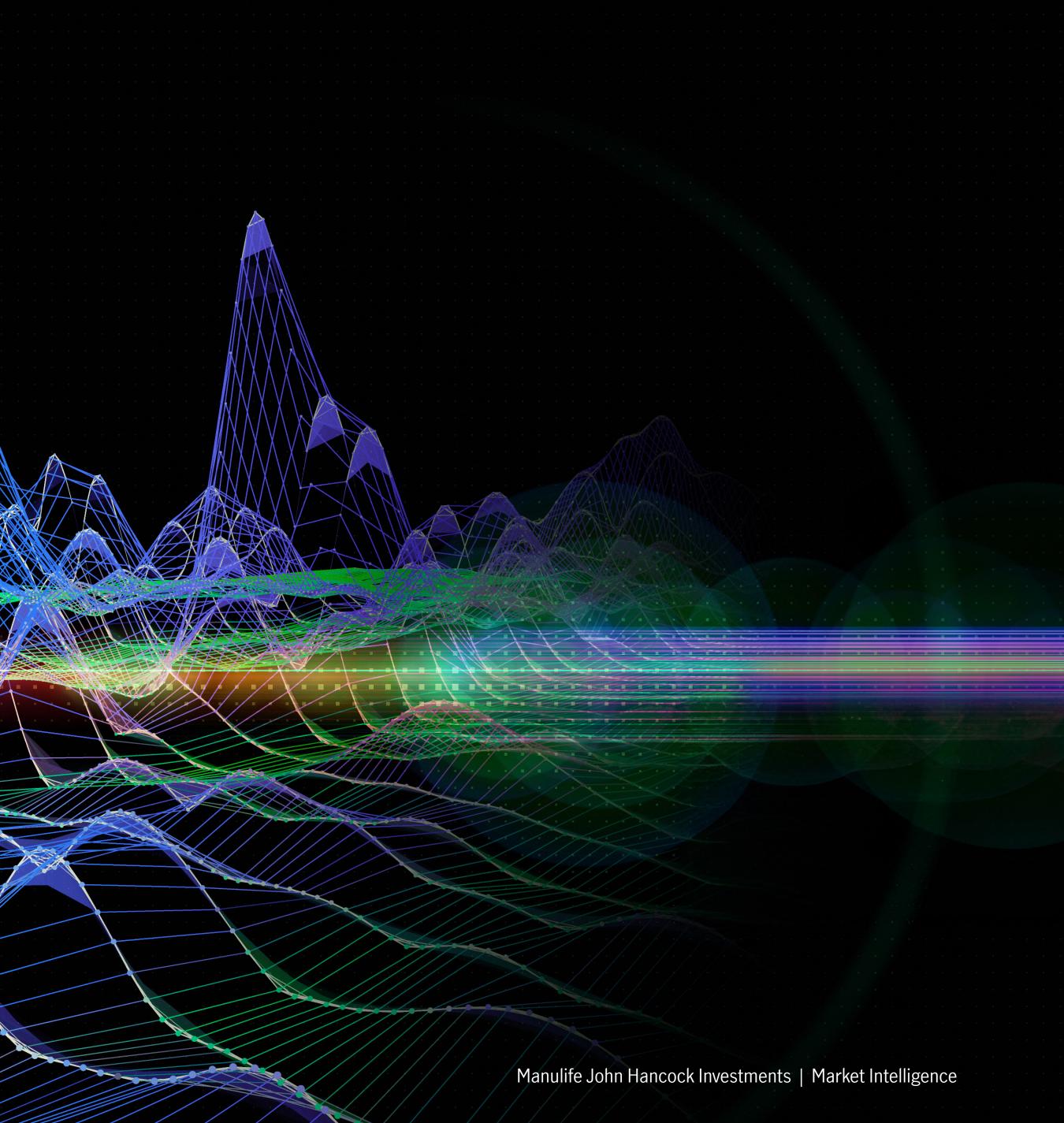
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# What you'll find

### Our unique approach

Combining local insight with global scale

### Insight that leverages the best thinking from across our network

### U.S. equity: positioning for a late-cycle environment

Leading indicators remain in negative territory, suggesting growth may slow from here

Hard data will be the key to seeing if the U.S. economy is heading toward an economic contraction

Earnings estimates are improving but may be overly optimistic

Overweight quality and value by emphasizing targeted sectors

We favor sectors that we believe are offering growth at a reasonable p

U.S. large caps face concentration and valuation risks

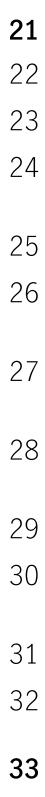
Mid caps look attractive relative to their large-cap counterparts

Mid caps offer less foreign revenue exposure but still ample profitabili

#### International equity: employing an active approach that emphasizes earnings potential

Manufacturing PMIs abroad are choppy, with large divergences across Non-U.S. earnings growth estimates are chopping around sideways Emerging-market earnings estimates have remained within a narrow Overseas, value fundamentals look more attractive than growth funda The U.S. dollar's direction can have a meaningful impact on relative pe

3	Fixed income: emphasizing high-quality bonds over credit
3	The Fed is now balancing inflation risk and employment risk
5	History suggests rates could be lower by the cycle's end
	High-quality bonds are now offering historically elevated yields
	Today's math looks like it has the potential to be favorable for high-quality bonds
/	Starting yield has historically been a major driver of bonds' 5-year total returns
8	Investment-grade corporates are still trading at prices that are at a discount to par
9 10	Muni yields remain elevated, with potential opportunities across the credit spectrum
11 12	Investors aren't likely to be compensated for taking on risk of lower-quality securities
	While there is extra income potential, EM debt can have greater risk
14	Cash balances have increased even as more attractive total return potential is available in high-quality bonds
	Adding alternatives in a late-cycle environment can help reduce portfolio risk
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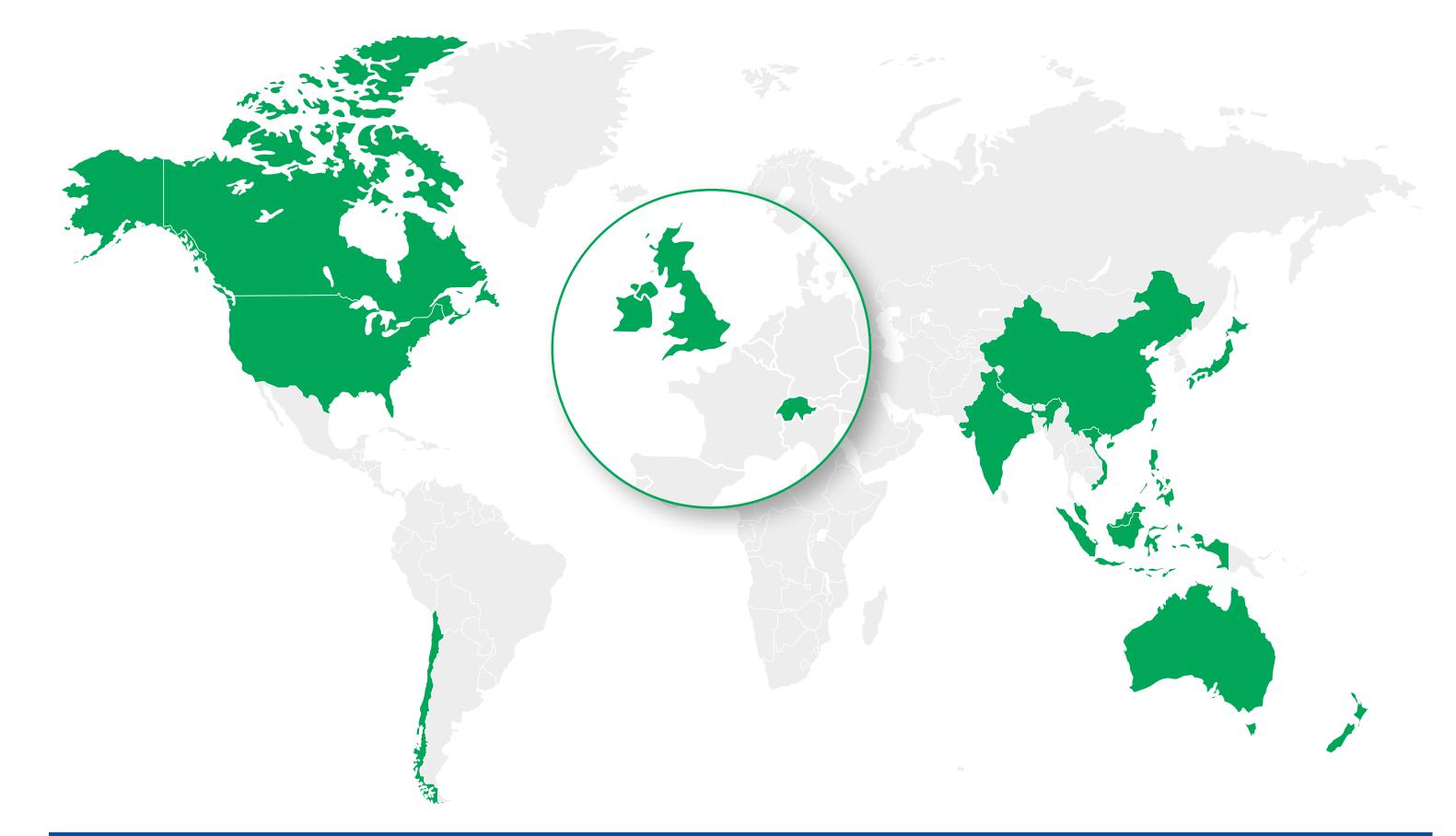
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# Combining local insight with global scale

Manulife Wealth & Asset Management



#### Investments



**1** MFC statistical package, Global Wealth and Asset Management AUMA as of 12/31/24, which includes \$226.8 billion of assets managed on behalf of other segments and \$222.6 billion of assets under administration.

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# \$875B in AUMA<sup>1</sup>

# 5 continents

600+ investment professionals

# 120 +

years operating in Asia and North America

19Mcustomers globally

#### Wealth Retirement





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**In-house expertise** 

Manulife Investment Management

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Equity

**Multi-asset solutions** 

**Alternatives** 

Manulife CQS

**Investment Management** 

**Alternative credit** 

**Global alternative credit** 

Mutual funds SMAs

Representative sampling of subadvisors. All logos are the property of their respective owners. Manulife Investment Management (MIM) and Manulife CQS are affiliated asset managers.

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# **Network of specialized managers**





Smart beta equity



Global macro



Thematic equity





Small-cap growth

ETFs | Model portfolios 529 plans CITs Private assets









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# Insight that leverages the best thinking from across our network

A natural by-product of our manager research is timely investment insight from across the industry. Leveraging the intellectual capital from our in-house asset management teams at Manulife Investment Management along with our network of unaffiliated asset managers allows us to uncover real-time opportunities and risks. We then combine that bottom-up input with top-down perspective from global macro research firms to deliver a focused collection of actionable investment ideas.

# How we formulate our 12- to 18-month outlook



We conduct a quantitative assessment of asset manager, broker-dealer, and asset allocation and macro research provider views across 17 distinct asset classes.

We analyze, evaluate, and weight these views in light of manager biases, market fundamentals, and global macroeconomic factors.

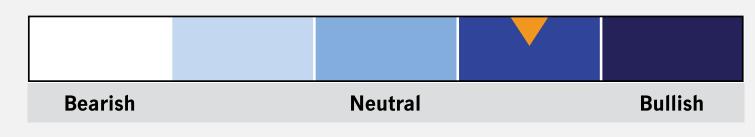


We develop our asset class views in the context of a global multi-asset portfolio, highlighting our most compelling ideas for clients while focusing on risk management.

# How to read our views

Darker shading indicates a greater concentration of views within our network.

A golden caret indicates our current 12- to 18-month outlook for the asset class.



# Looking for more?

Visit our *Market Intelligence* page for weekly video updates, related blog posts, and more from our investment strategists.





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# U.S. equity: positioning for a late-cycle environment

A decelerating economic backdrop calls for an emphasis on quality at a reasonable price.

# Our 12–18 month view: NEUTRAL

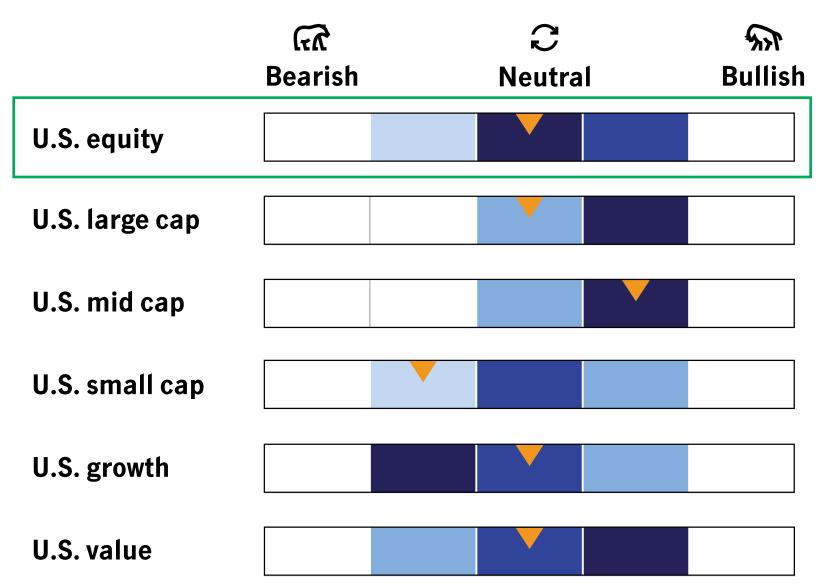
This quarter, we're revising our outlook on U.S. equities from slightly bullish, a position held since mid-2019, to neutral to mitigate valuation risk. We still view mid-cap stocks as the best opportunity within U.S. equities. Since Q3 2018, we've been overweight in the quality factor, and in Q1 2021, we began complementing this with the value factor, a stance we continue to maintain.

# What's inside

- Leading indicators remain in negative territory, suggesting growth may slow from here
- Hard data will be the key to seeing if the U.S. economy is heading toward  $\bigcirc$ an economic contraction
- Earnings estimates are improving but may be overly optimistic  $\odot$
- Overweight quality and value by emphasizing targeted sectors  $\odot$
- We favor sectors that we believe are offering growth at a reasonable price  $\odot$
- U.S. large caps face concentration and valuation risks  $\odot$
- Mid caps look attractive relative to their large-cap counterparts  $\bigcirc$
- O Mid caps offer less foreign revenue exposure but still ample profitability

# **Range of views from our network**

Darker shading indicates a greater concentration of views within our network.



**Changes to network views:** During the first quarter, the consensus view shifted from slightly positive to neutral on U.S. equities. Within this category, our network remains overweight in large- and mid-cap stocks while maintaining a neutral stance on small caps.





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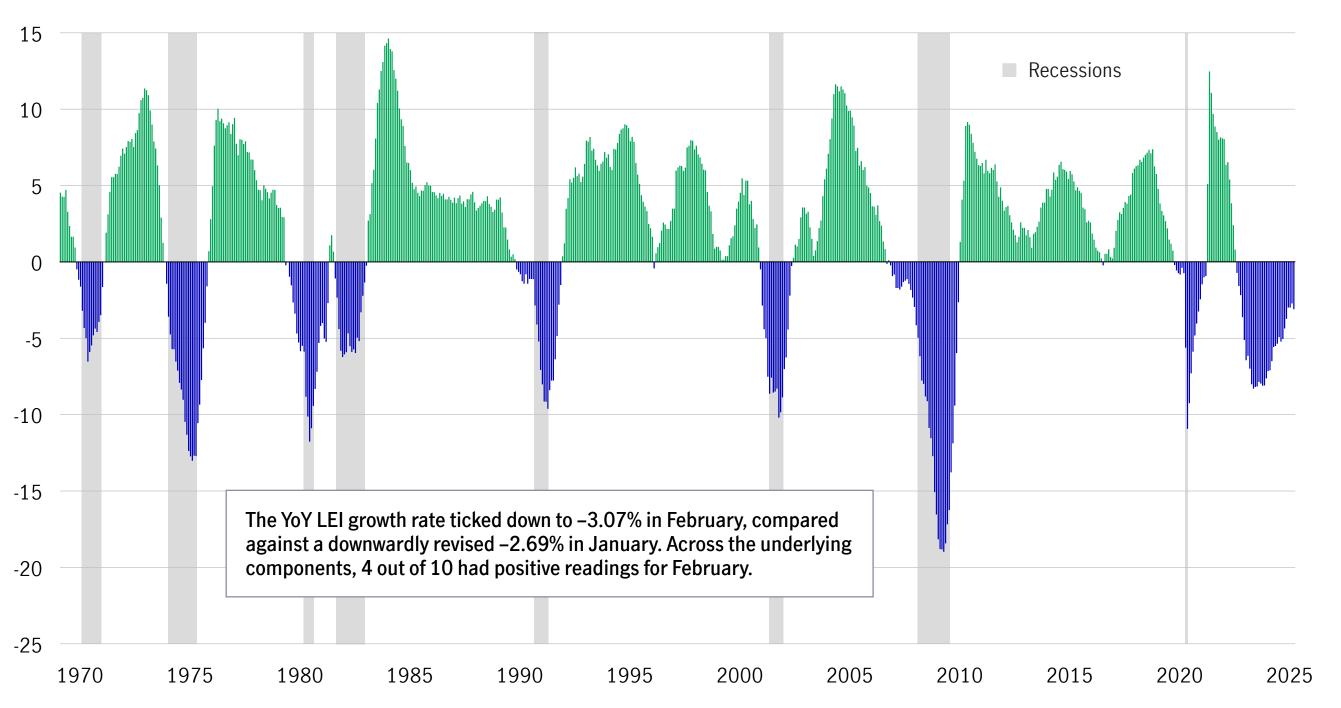
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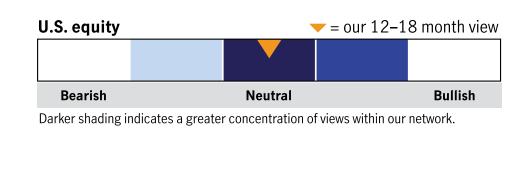
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# Leading indicators remain in negative territory, suggesting growth may slow from here

# YoY change in the LEI (%)



Source: The Conference Board, as of 2/28/25. The Composite Index of Leading Indicators (LEI) is published monthly by The Conference Board and tracks 10 economic components whose changes tend to precede changes in the overall economy. It is not possible to invest directly in an index. YoY refers to year over year. Past performance does not guarantee future results.



# LEI (ranked by weighting in the index)

Weekly manufacturing hours worked	24%
ISM index of new orders	17%
Consumer expectations	16%
Yield spread	12%
Leading credit index	9%
New orders of consumer goods and materials	8%
New orders of nondefense capital goods	5%
Stock prices	4%
Building permits	3%
Weekly unemployment claims (inverted)	2%





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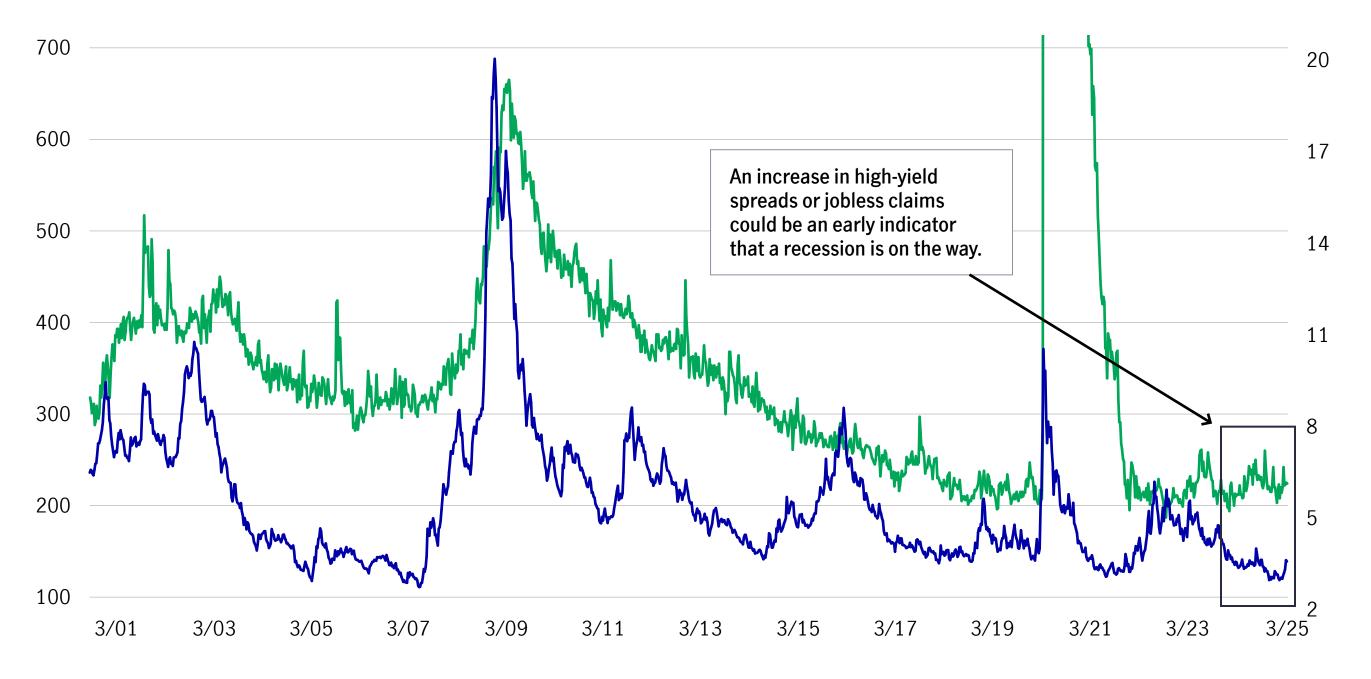
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# Hard data will be the key to seeing if the U.S. economy is heading toward an economic contraction

### A steady labor market and tight high-yield spreads suggest the economy remains resilient

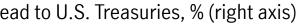
U.S. weekly jobless claims (left axis)

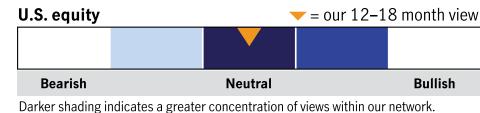
Bloomberg U.S. Corporate HY Index spread to U.S. Treasuries, % (right axis)



Source: FactSet, as of 3/31/25. The Bloomberg U.S. Corporate HY Index tracks the performance of U.S. HY corporate bonds. It is not possible to invest directly in an index. Past performance does not guarantee future results.







#### Potential triggers for a contraction

- Initial jobless claims over 300K
- High-yield spreads over 5%
- Unemployment rate of 5% or more







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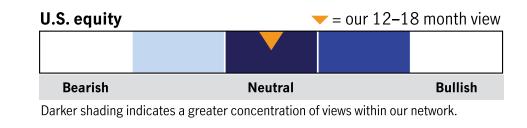
# Earnings estimates are improving but may be overly optimistic

#### Stock prices and earnings estimates tend to move together over time

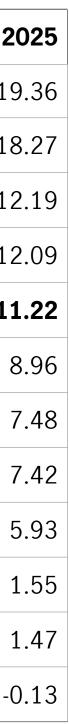
- S&P 500 Index (left axis) S&P 500 Index EPS forecast, next 12 months (right axis)



Source: FactSet, as of 3/31/25. The S&P 500 Index tracks the performance of 500 of the largest publicly traded companies in the United States. It is not possible to invest directly in an index. Earnings per share (EPS) is a measure of how much profit a company has generated calculated by dividing the company's net income by its total number of outstanding shares. YoY refers to year over year. No forecasts are guaranteed. Past performance does not guarantee future results.



EPS growth estimates, YoY (%)	
Information technology	1
Healthcare	1
Communication services	1
Industrials	1
S&P 500 Index	1
Materials	
Financials	
Utilities	
Consumer discretionary	
Real estate	
Consumer staples	
Energy	-





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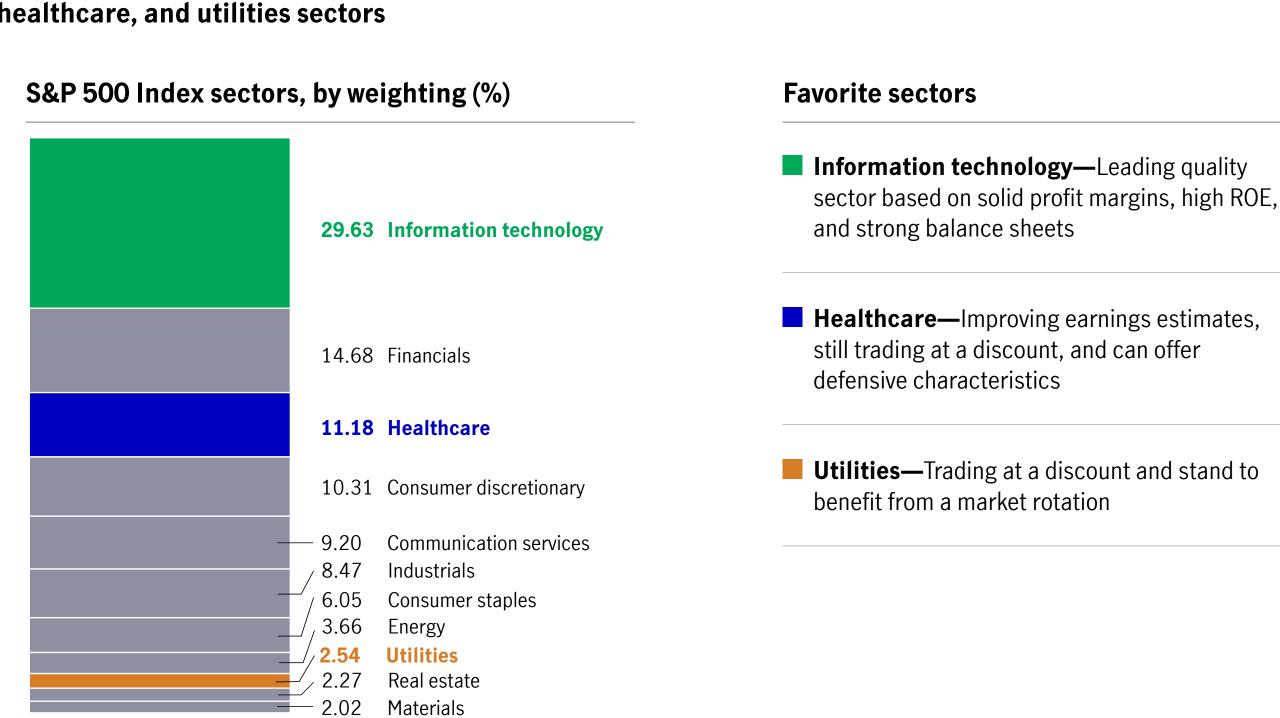
# Overweight quality and value by emphasizing targeted sectors

### We favor tilting toward the information technology, healthcare, and utilities sectors

#### **Favorite factors**

**Quality**—Strong balance sheets, more durable profitability, higher ROE, and less need for capital in a period in which borrowing costs are rising

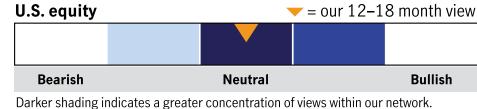
**Value**—Screening stocks based on valuations such as P/B or P/E, minimizing exposure to nonprofitable expensive stocks



Source: FactSet, as of 3/31/25. Return on equity (ROE) is a measure of profitability that calculates how many dollars of profit a company generates with each dollar of shareholders' equity. Price/book (P/B) is the ratio of a stock's price to its book value per share. Price to earnings (P/E) is a valuation measure comparing the ratio of a stock's price with its earnings per share. The S&P 500 Index tracks the performance of 500 of the largest publicly traded companies in the United States. It is not possible to invest directly in an index.

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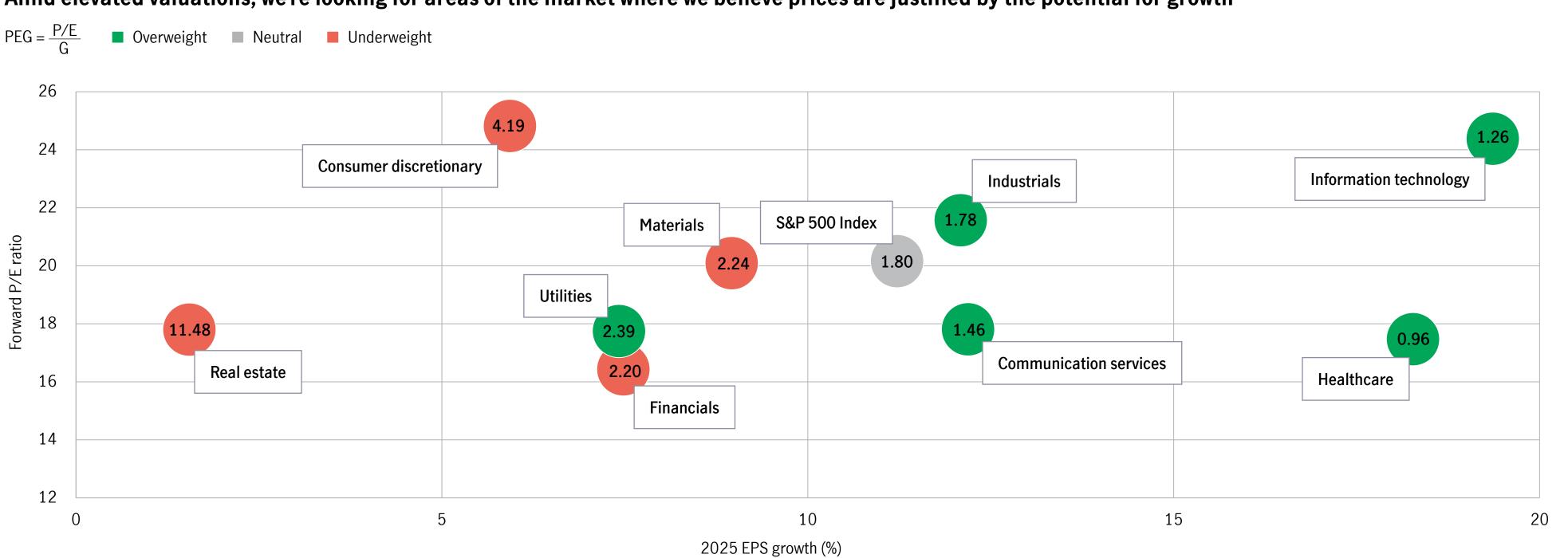
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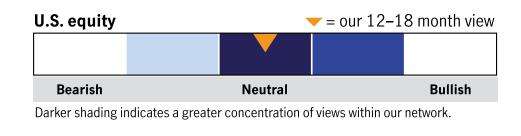
# We favor sectors that we believe are offering growth at a reasonable price

# Amid elevated valuations, we're looking for areas of the market where we believe prices are justified by the potential for growth

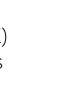


Source: FactSet, as of 3/31/25. The PEG ratio refers to the price/earnings-to-growth ratio, which measures whether a stock is fairly valued by comparing its price-to-earnings (P/E) ratio to its expected earnings growth rate. Price-to-earnings (P/E) ratio is a valuation metric that compares the ratio of a company's stock's price with the company's earnings per share (EPS). Earnings per share (EPS) is a measure of how much profit a company has generated calculated by dividing the company's net income by its total number of outstanding shares. The S&P 500 index tracks the performance of 500 of the largest publicly traded companies in the United States. It is not possible to invest directly in an index.

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# U.S. large caps face concentration and valuation risks

# Mega-cap tech stocks have recently reversed course, decreasing the market concentration within these names



Source: FactSet, as of 3/31/25. The S&P 500 Index tracks the performance of 500 of the largest publicly traded companies in the United States. It is not possible to invest directly in an index. The forward price-to-earnings (P/E) ratio is a stock valuation measure comparing the current share price of a stock with the underlying company's estimated earnings per share over the next 12 months. Standard deviation is a statistical measure of the historic volatility of a portfolio. It measures the fluctuation of a fund's periodic returns from the mean or average. The larger the deviation, the larger the standard deviation and the higher the risk.

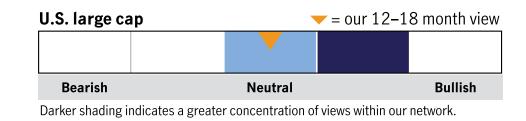
2019

2017

2015

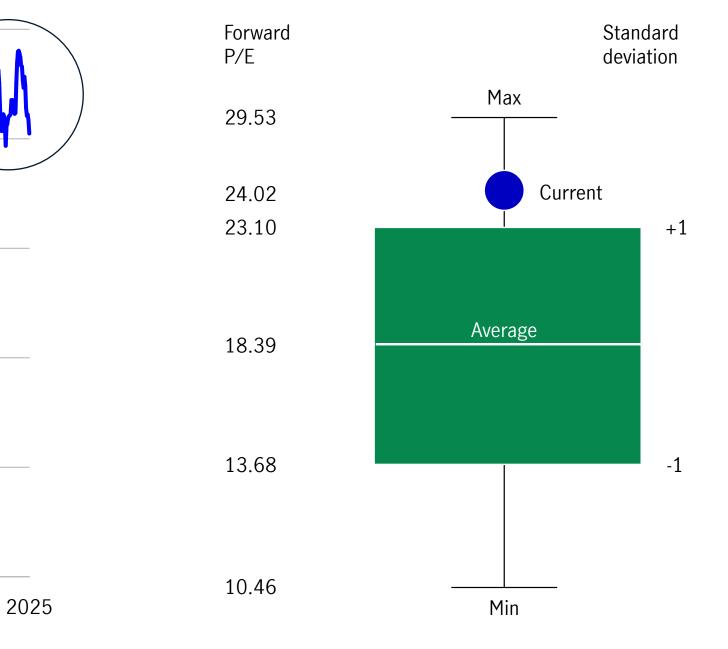
2021

2023



#### Large-cap growth stocks still look expensive relative to history









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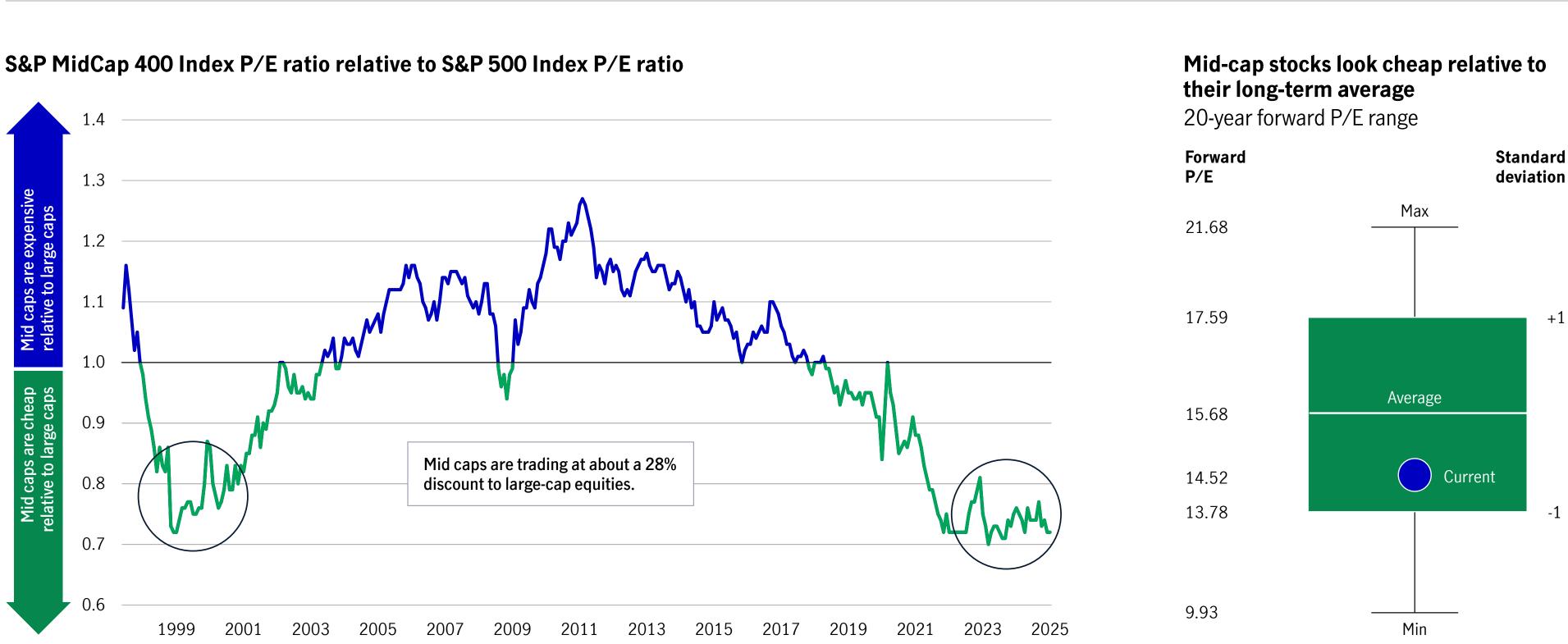
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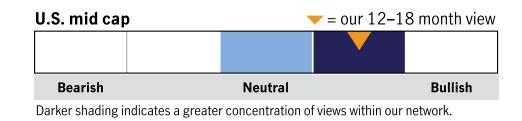
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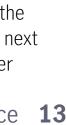
# Mid caps look attractive relative to their large-cap counterparts



Source: FactSet, as of 3/31/25. The S&P MidCap 400 Index tracks the performance of 400 mid-cap publicly traded companies in the United States. The S&P 500 Index tracks the performance of 500 of the largest publicly traded companies in the United States. It is not possible to invest directly in an index. The forward price-to-earnings (P/E) ratio is a stock valuation measure comparing the current share price of a stock with the underlying company's estimated earnings per share over the next. 12 months. Standard deviation is a statistical measure of the historic volatility of a portfolio. It measures the fluctuation of a fund's periodic returns from the mean or average. The larger the deviation, the larger the standard deviation and the higher the risk. Past performance does not guarantee future results.



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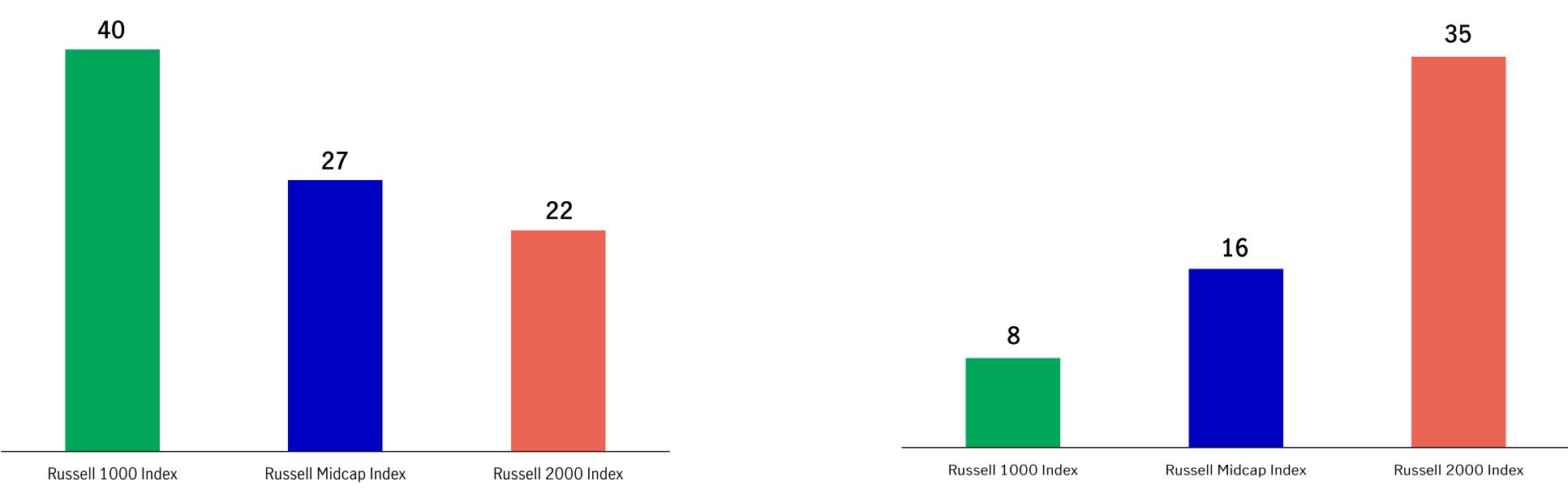
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# Mid caps offer less foreign revenue exposure but still ample profitability

Large-cap indexes tend to have greater foreign revenue exposure

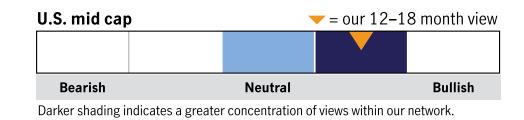
Foreign revenue exposure (%)



in the most recent quarter.

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#### **Smaller-cap indexes have more exposure to** nonprofitable businesses

Allocation to unprofitable companies (%)

Source: FactSet, as of 3/31/25. The Russell 1000 Index tracks the performance of 1,000 large-cap companies in the United States. The Russell Midcap Index tracks the performance of approximately 800 mid-cap companies in the United States. The Russell 2000 Index tracks the performance of 2,000 small-cap companies in the United States. It is not possible to invest directly in an index. An unprofitable company is one that has had negative earnings, or expenses that exceeded revenues,



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# International equity: employing an active approach that emphasizes earnings potential

Slowdowns in manufacturing and earnings estimates suggest a late-cycle environment.

# **Our 12–18 month view: SLIGHTLY NEGATIVE**

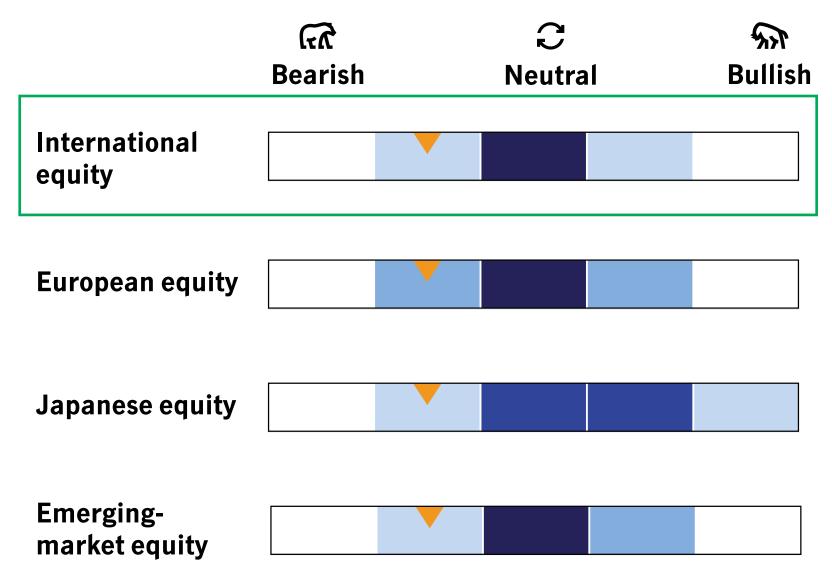
In mid-2022, we downgraded Europe to slightly negative to reduce our exposure to highly cyclical markets; we followed suit by reducing exposure to emerging-market equities in Q4. We've been underweight Japan since mid-2018 due to structurally slow growth.

# What's inside

- Manufacturing PMIs abroad are choppy, with large divergences across countries
- Non-U.S. earnings growth estimates are chopping around sideways  $\odot$
- Emerging-market earnings estimates have remained within a  $\odot$ narrow range
- $\odot$ Overseas, value fundamentals look more attractive than growth fundamentals
- The U.S. dollar's direction can have a meaningful impact on  $\bigcirc$ relative performance

# **Range of views from our network**

Darker shading indicates a greater concentration of views within our network.



**Changes to network views:** During the first quarter, the consensus view moved from slightly negative to neutral on international equities. Within this category, Japan remains the highest-conviction region, a shift that began in mid-2023. The consensus view on emerging-market equities stayed neutral.



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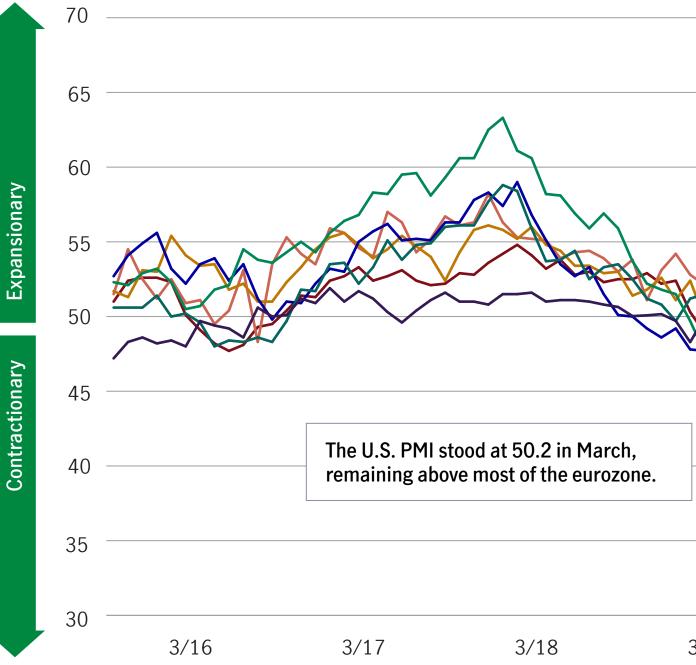


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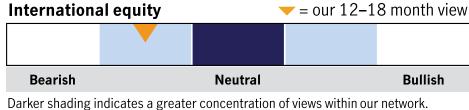
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# Manufacturing PMIs abroad are choppy, with large divergences across countries

**Overseas, manufacturing PMIs have diverged across the eurozone** 70 65 60 Expansionary 51.2 China 49.5 Spain 48.5 France **48.4** Japan Contractionary 48.3 Germany **46.6** Italy 45 44.9 U.K. The U.S. PMI stood at 50.2 in March, remaining above most of the eurozone. 35 30 3/16 3/18 3/19 3/17 3/20 3/21 3/22 3/23 3/24 3/25



Source: Markit, World Bank, FactSet, as of 3/31/25. The Purchasing Managers' Index (PMI) tracks the economic activity of the manufacturing sector in the United States. It is not possible to invest directly in an index. Past performance does not guarantee future results.



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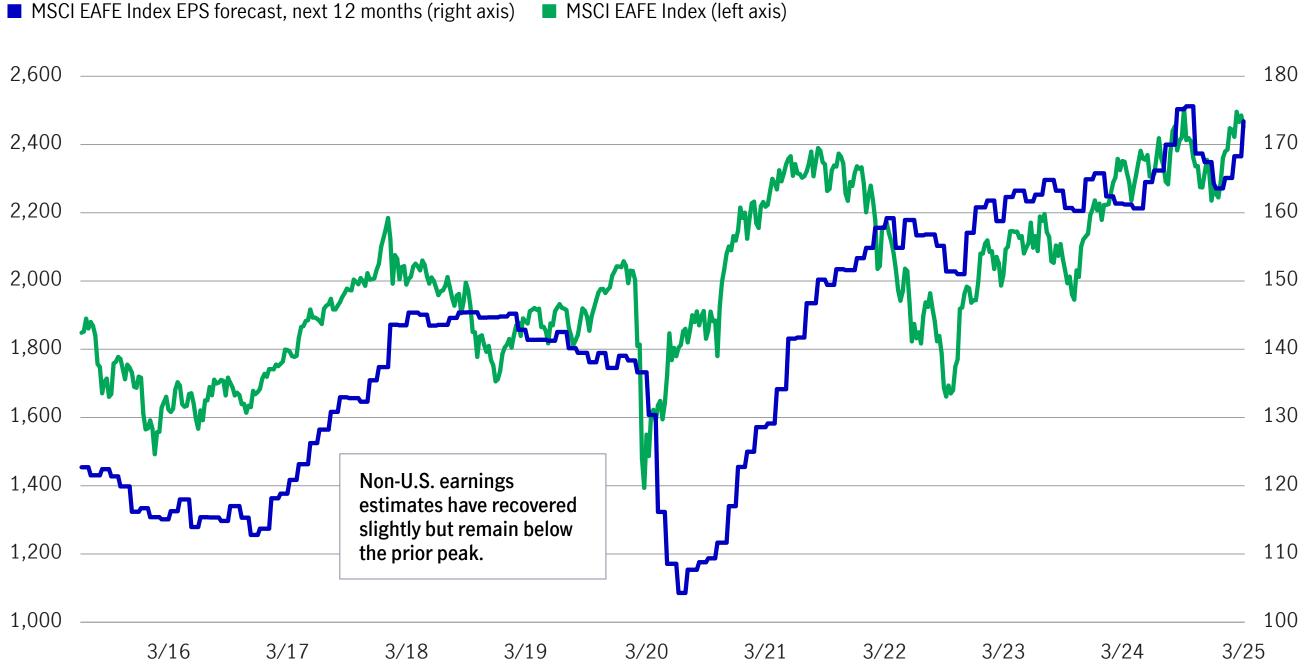
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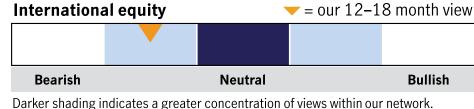
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# Non-U.S. earnings growth estimates are chopping around sideways

#### Non-U.S. earnings estimates and stock prices have typically moved together over time



Source: FactSet, as of 3/31/25. Earnings per share (EPS) is a measure of how much profit a company has generated calculated by dividing the company's net income by its total number of outstanding shares. YoY refers to year over year. The MSCI Europe, Australasia, and Far East (EAFE) Index tracks the performance of large- and mid-cap stocks of companies in those regions. It is not possible to invest directly in an index. No forecasts are guaranteed. Past performance does not guarantee future results.



EPS growth estimates, YoY (%)	2
Information technology	2
Communication services	1
Real estate	
Healthcare	
Materials	
Consumer staples	
MSCI EAFE Index	
Financials	
Utilities	
Consumer discretionary	
Industrials	
Energy	



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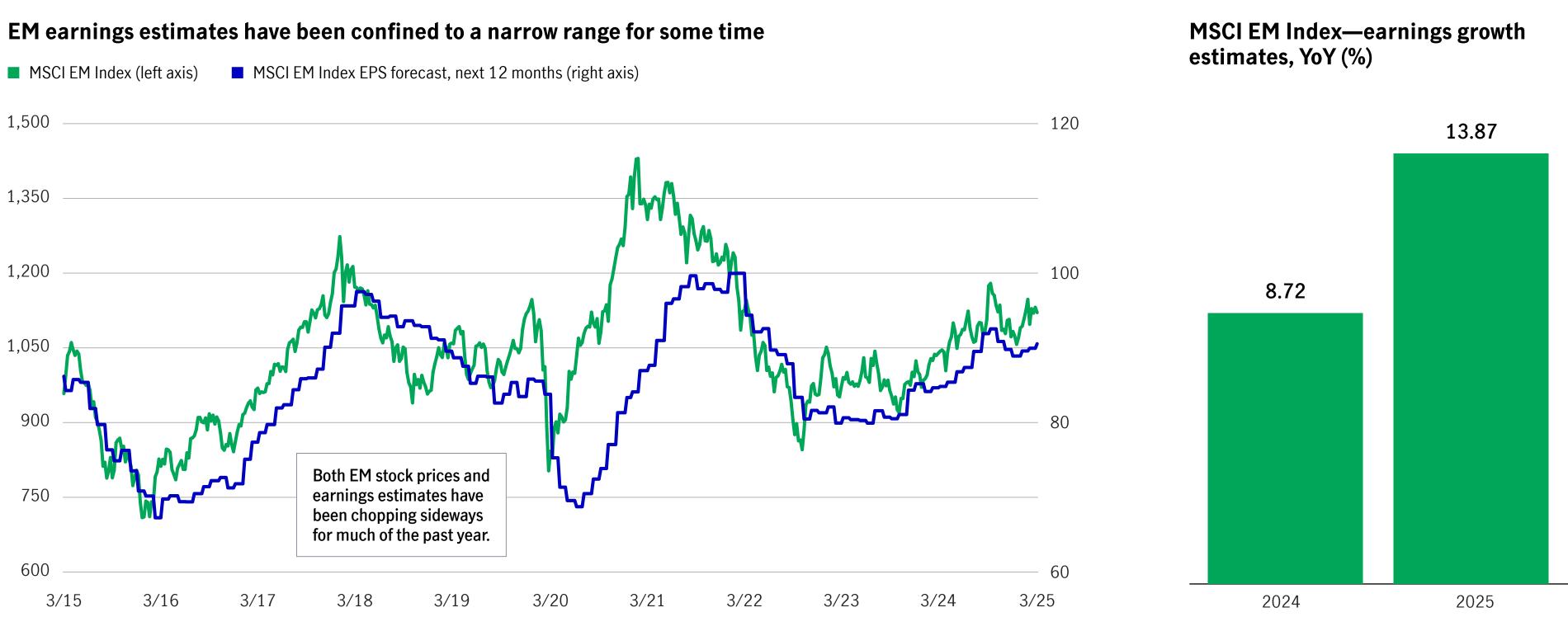
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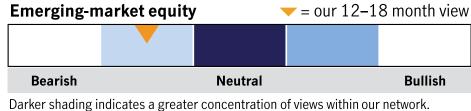
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# Emerging-market earnings estimates have remained within a narrow range



Source: FactSet, as of 3/31/25. Earnings per share (EPS) is a measure of how much profit a company has generated calculated by dividing the company's net income by its total number of outstanding shares. YoY refers to year over year. The MSCI Emerging Markets (EM) Index tracks the performance of large- and mid-cap EM stocks. It is not possible to invest directly in an index. No forecasts are guaranteed. Past performance does not guarantee future results.



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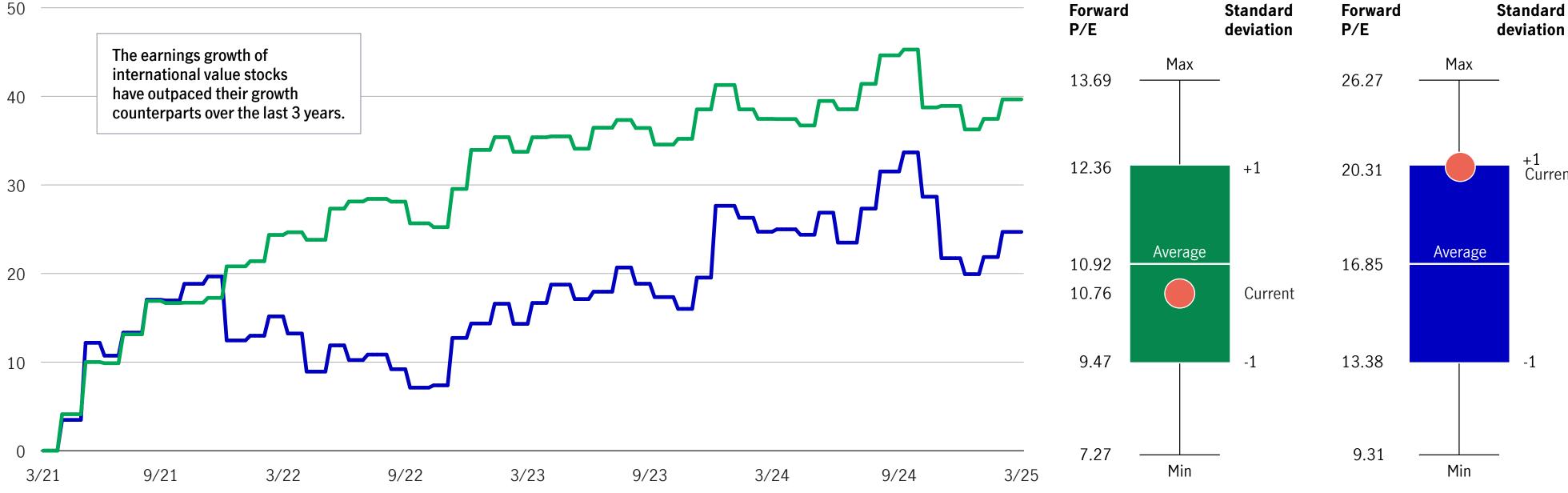
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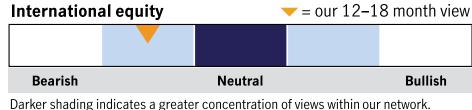
# Overseas, value fundamentals look more attractive than growth fundamentals

### Over the last 3 years, value earnings have increased faster than growth earnings internationally





Source: FactSet, as of 3/31/25. Earnings per share (EPS) is a measure of how much profit a company has generated calculated by dividing the company's net income by its total number of outstanding shares. The forward price-to-earnings (P/E) ratio is a stock valuation measure comparing the current share price of a stock with the underlying company's estimated earnings per share over the next 12 months. Standard deviation is a statistical measure of the historic volatility of a portfolio. It measures the fluctuation of a fund's periodic returns from the mean or average. The larger the deviation, the larger the standard deviation and the higher the risk. The MSCI Europe, Australasia, and Far East (EAFE) Value Index tracks the performance of large- and mid-cap securities exhibiting overall value style characteristics across developed-market countries around the world, excluding the United States and Canada. The MSCI Europe, Australasia, and Far East (EAFE) Growth Index tracks the performance of growth-oriented large- and mid-cap stocks of companies in those regions. It is not possible to invest directly in an index. Past performance does not guarantee future results.





20-year forward P/E range

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Bullish

+1 Current

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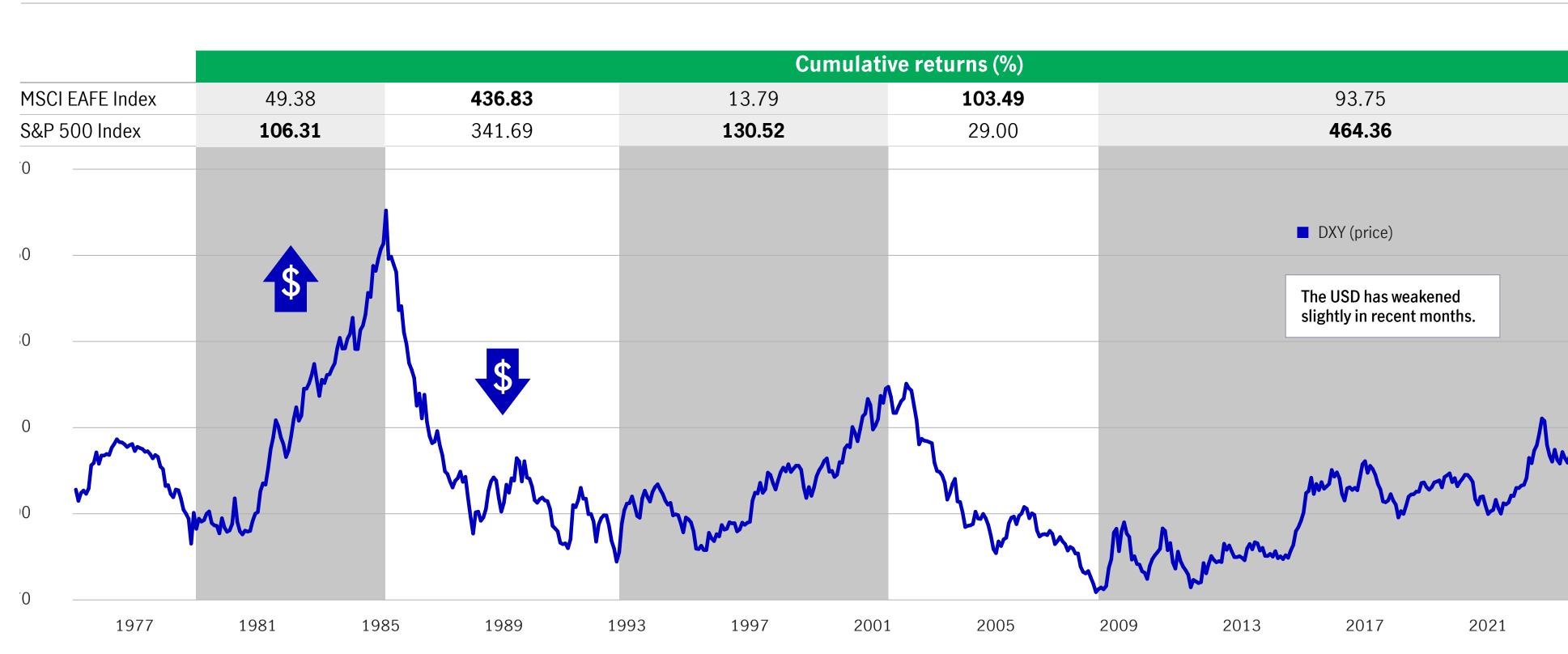
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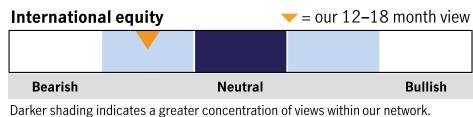
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# The U.S. dollar's direction can have a meaningful impact on relative performance

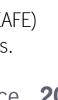


Source: FactSet, as of 3/31/25. The U.S. Dollar Index (DXY) tracks the performance of the U.S. dollar (USD) relative to the value of a basket of world currencies. International equities are represented by the MSCI Europe, Australasia, and Far East (EAFE) Index, which tracks the performance of large- and mid-cap stocks of companies in those regions. U.S. equities are represented by the S&P 500 Index, which tracks the performance of 500 of the largest publicly traded companies in the United States. It is not possible to invest directly in an index. Past performance does not guarantee future results.



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# *Fixed income:* emphasizing high-quality bonds over credit

Late-cycle dynamics call for a targeted approach.

# Our 12–18 month view: SLIGHTLY POSITIVE

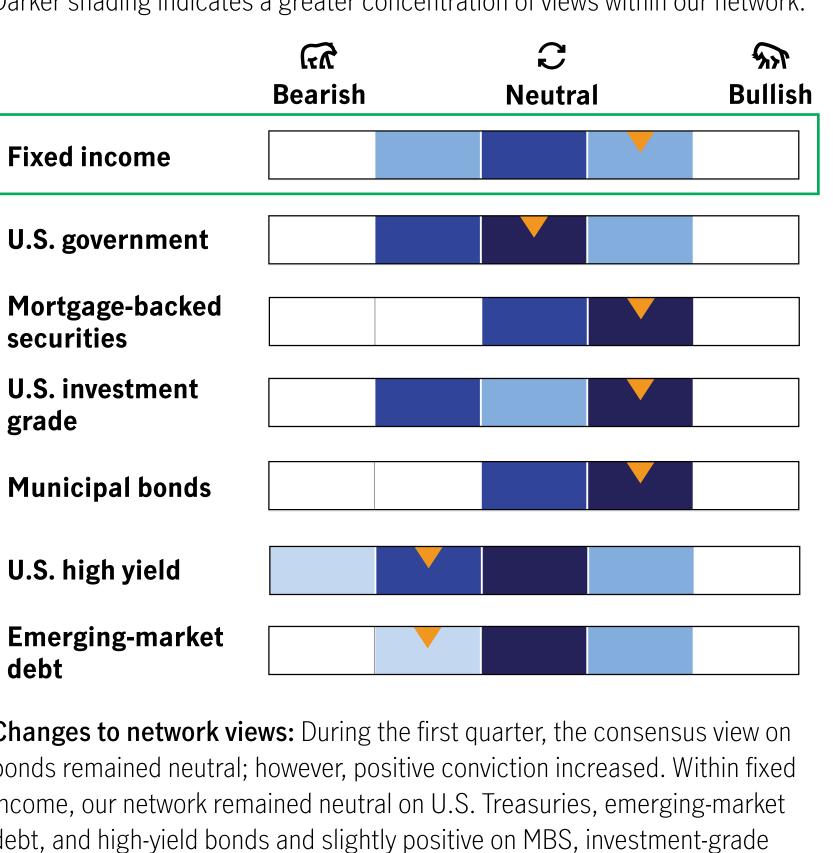
In Q1 2023, we moved to a slightly positive view on fixed income from neutral. This quarter, we upgraded high-yield bonds and emerging-market debt from slightly negative to neutral to prune risk in context of the overall portfolio. We continue to maintain an overweight to mortgage-backed securities (MBS), municipal bonds, and investment-grade corporate bonds.

# What's inside

- The Fed is now balancing inflation risk and employment risk  $\odot$
- History suggests rates could be lower by the cycle's end  $\odot$
- High-quality bonds are now offering historically elevated yields  $\odot$
- Today's math looks like it has the potential to be favorable for high-quality bonds  $\odot$
- Starting yield has historically been a major driver of bonds' 5-year total returns  $\odot$
- $\odot$ Investment-grade corporates are still trading at prices that are at a discount to par
- Muni yields remain elevated, with potential opportunities across the  $\odot$ credit spectrum
- Investors aren't likely to be compensated for taking on risk of  $\odot$ lower-quality securities
- While there is extra income potential, EM debt can have greater risk  $\odot$
- Cash balances have increased even as more attractive total return potential is available in high-quality bonds
- Adding alternatives in a late-cycle environment can help reduce portfolio risk  $\bigcirc$

# **Range of views from our network**

Darker shading indicates a greater concentration of views within our network.



**Changes to network views:** During the first quarter, the consensus view on bonds remained neutral; however, positive conviction increased. Within fixed income, our network remained neutral on U.S. Treasuries, emerging-market debt, and high-yield bonds and slightly positive on MBS, investment-grade corporates, and municipal bonds.



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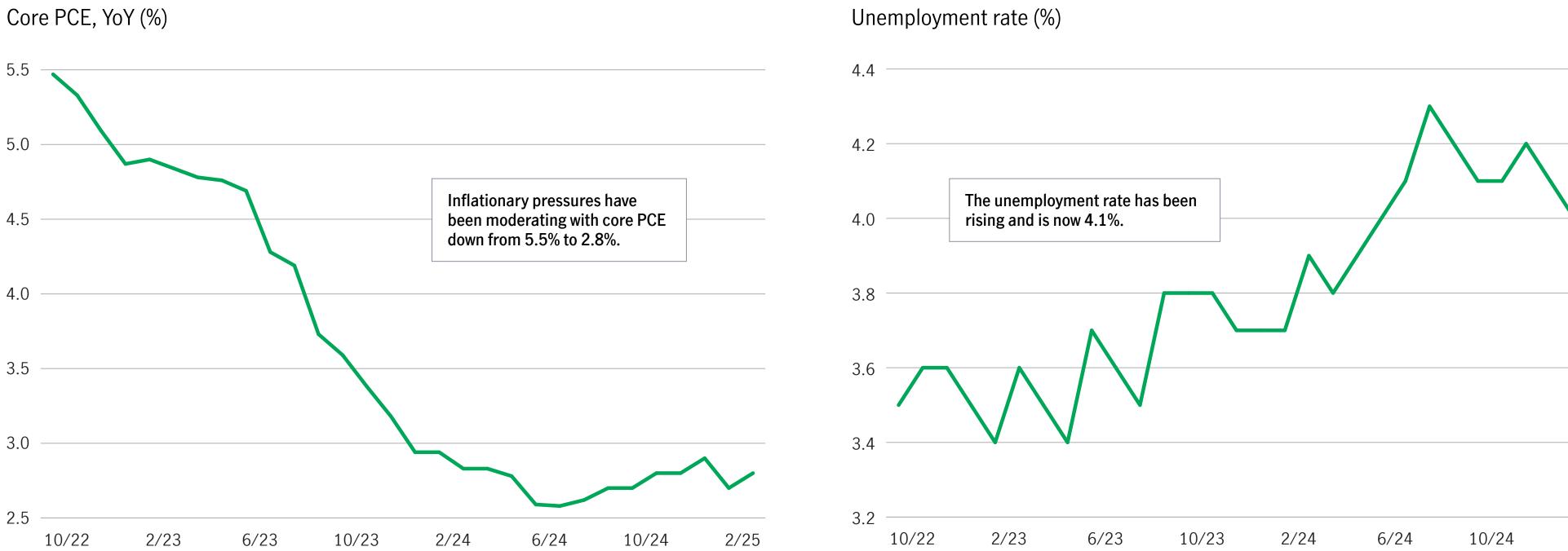
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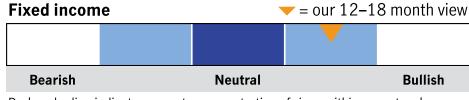
# The Fed is now balancing inflation risk and employment risk

#### Inflation has slowed, but cracks in the labor market are starting to show

Core PCE, YoY (%)



Source: FactSet, as of 3/31/25. The Core Personal Consumption Expenditure (PCE) Price Index tracks the changes in prices paid by consumers for goods and services, excluding more volatile food and energy prices. It is not possible to invest in an index. Past performance does not guarantee future results.



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Bullish

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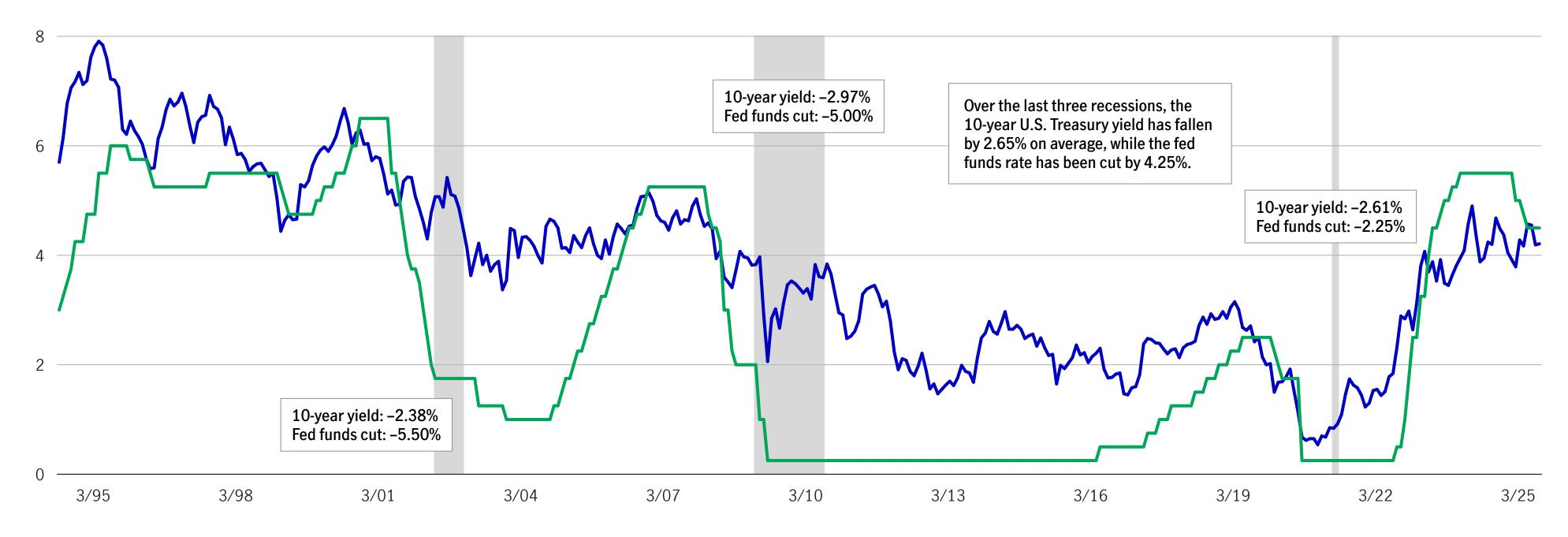
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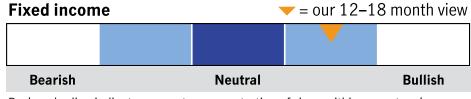
# History suggests rates could be lower by the cycle's end

### The fed funds target rate tends to fall further than the 10-year U.S. Treasury yield once the Fed shifts policy

■ 10-year U.S. Treasury yield (%) ■ Fed funds target rate (%) ■ Recessions



Source: FactSet, as of 3/31/25. Fed refers to the U.S. Federal Reserve. Past performance does not guarantee future results.



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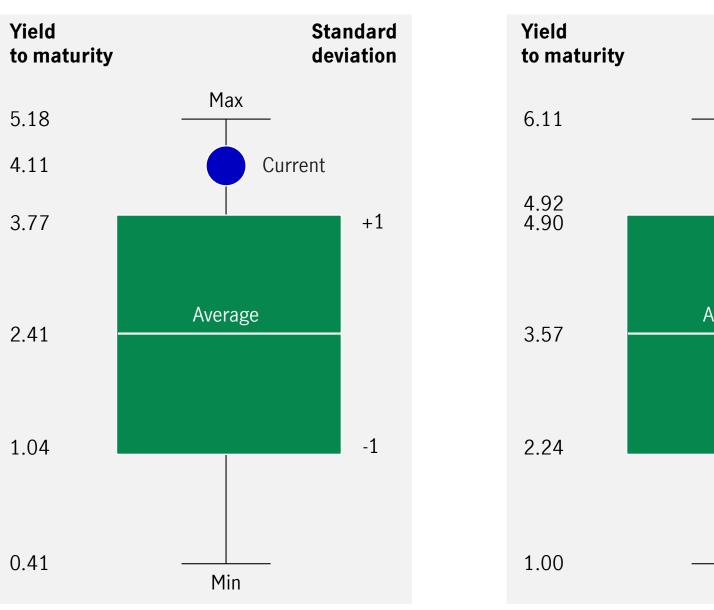
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# High-quality bonds are now offering historically elevated yields

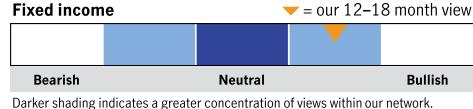
Some fixed-income yields remain elevated above their 20-year average

**Bloomberg U.S. Aggregate Government/Treasury Index** 

**Bloomberg U.S. Aggregate Securitized MBS Index** 

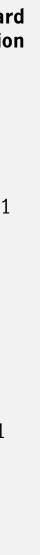


Source: FactSet, as of 3/31/25. The Bloomberg U.S. Aggregate Government/Treasury Index tracks the performance of public obligations of the U.S. Treasury comprising U.S. Treasury bonds and notes across maturities ranging from one to thirty years. The Bloomberg U.S. Aggregate Securitized Mortgage-Backed Securities (MBS) Index tracks the performance of investment-grade U.S. securitized MBS. The Bloomberg U.S. Corporate Investment Grade (IG) Index tracks the performance of the IG, fixed-rate, taxable corporate bond market. The Bloomberg U.S. Corporate High Yield (HY) Index tracks the performance of U.S. HY corporate bonds. It is not possible to invest directly in an index. Standard deviation is a statistical measure of the historic volatility of a portfolio. It measures the fluctuation of a fund's periodic returns from the mean or average. The larger the deviation, the larger the standard deviation and the higher the risk. Past performance does not guarantee future results.



#### **Bloomberg U.S. Corporate Bloomberg U.S. Corporate** IG Index **HY Index** Yield Yield Standard Standard Standard deviation deviation to maturity deviation to maturity Max Max Max 9.09 21.84 Current +15.54 +110.33 +1Current 5.15 Average Average Average 4.14 7.90 7.87 Current -1 2.74 5.47 -1 -1 1.74 4.60 Min Min Min

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# Today's math looks like it has the potential to be favorable for high-quality bonds

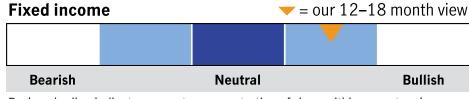
#### Elevated yields have created an asymmetric total return profile, with the potential for both income and price appreciation

Bloomberg U.S. Aggregate Bond Index (%)		
Yield	4.60	
Duration	6.01	
10-year U.S. Treasury yield	4.21	

10-year U.S. Treasury yield scenarios	6.00	5.50	5.00	4.50	4.00	3.50	3.00	2.50	2.00	1.50	1.00	0.50
Agg 12-month total return (Duration return + Yield)	-6.16	-3.15	-0.15	2.86	5.86	8.87	11.87	14.88	17.88	20.89	23.89	26.90

Hypothetical performance only, assumes no spread changes and holds the U.S. Treasury yield curve constant. The green cells indicate positive hypothetical performance over the designated time period, with darker shading indicating a higher positive return. The red cells indicate negative performance over the designated time period, with darker shading indicating a lower negative return.

Source: Morningstar Direct, as of 3/31/25. The Bloomberg U.S. Aggregate Bond Index (Agg) tracks the performance of U.S. investment-grade bonds in government, asset-backed, and corporate debt markets. It is not possible to invest directly in an index. An inverted yield curve occurs when short-term interest rates move higher than long-term rates as a result of deteriorating economic performance. Duration measures the sensitivity of the price of bonds to a change in interest rates. Past performance does not guarantee future results.



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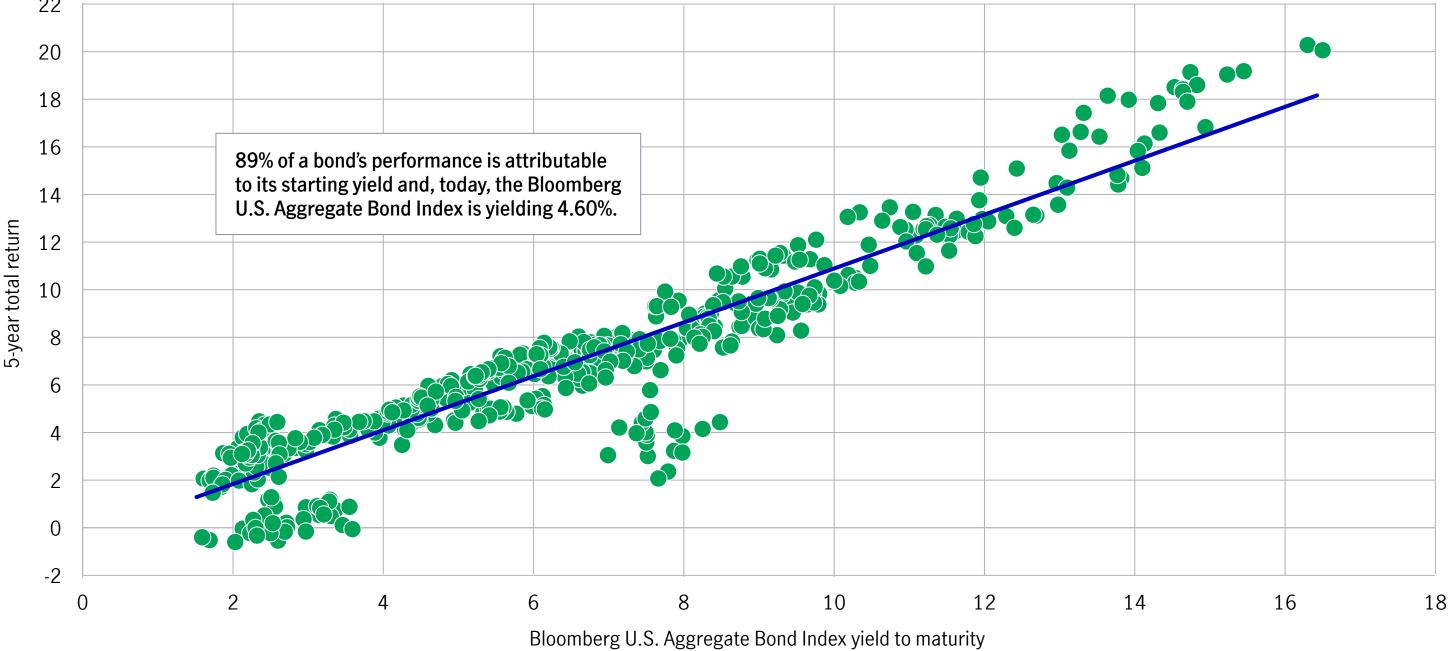
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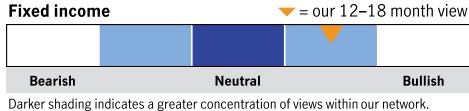
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Source: FactSet, as of 3/31/25. The Bloomberg U.S. Aggregate Bond Index tracks the performance of U.S. investment-grade bonds in government, asset-backed, and corporate debt markets. It is not possible to invest directly in an index. Drawdown is a measure of market declines from a peak to a subsequent trough. Month of trough is shown. Correlation is a statistical measure that describes how investments move in relation to each other, which ranges from -1.0 to 1.0. The closer the number is to 1.0 or -1.0, the more closely the two investments are related. Past performance does not guarantee future results.

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# Starting yield has historically been a major driver of bonds' 5-year total returns



### Correlation of 5-year total return vs. starting yield to maturity for the Bloomberg U.S. Aggregate Bond Index (%)

#### Largest Bloomberg U.S. Aggregate **Bond Index drawdowns**

Month ended	Drawdown
November 2016	-,
July 2003	-,
August 2013	-,
October 2008	-,
May 1984	-4
September 1987	-4
June 1994	-{
August 1980	-12
October 2022	-1





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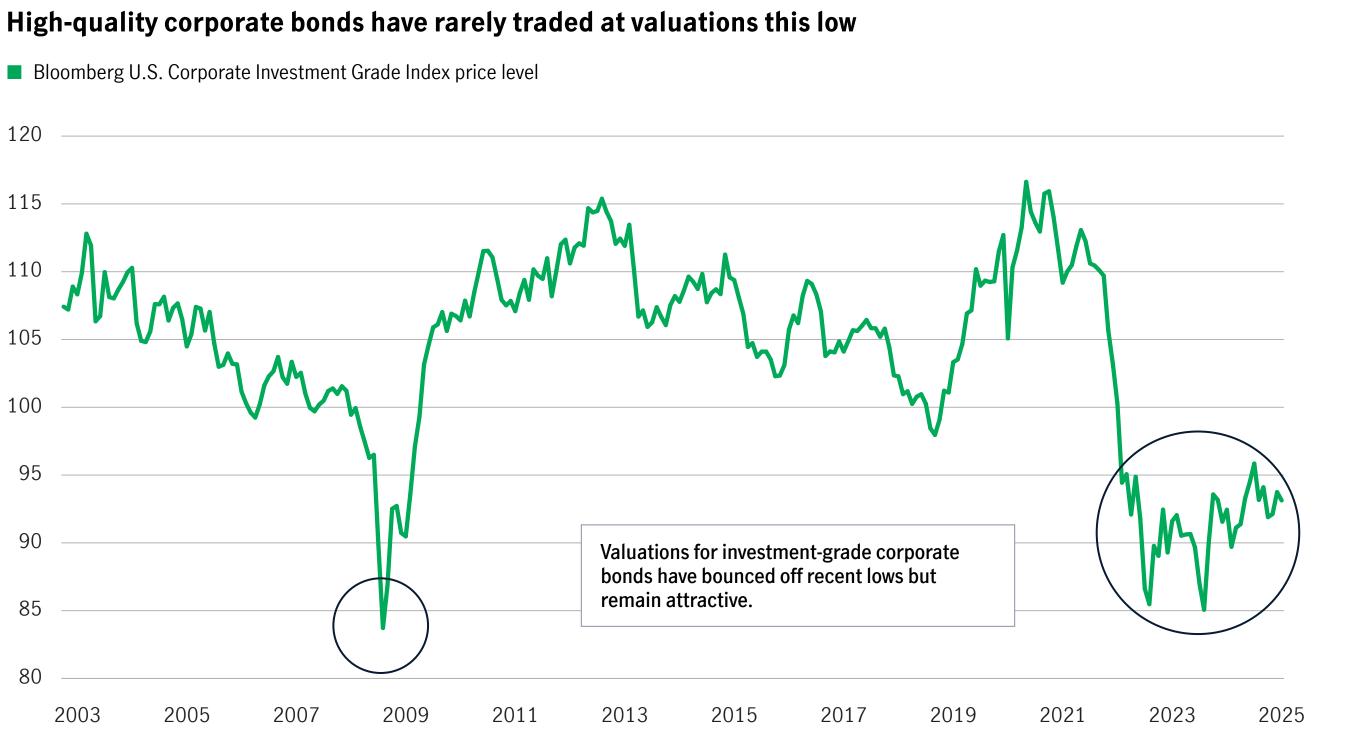
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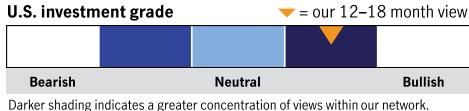
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# Investment-grade corporates are still trading at prices that are at a discount to par



Source: FactSet, as of 3/31/25. The Bloomberg U.S. Corporate Investment Grade (IG) Index tracks the IG, fixed-rate, taxable corporate bond market. It is not possible to invest directly in an index. Past performance does not guarantee future results.



We prefer higher-quality corporates with yields in the 4%–5% range, especially A-rated issues

Bloomberg index/segment	Yie maturit
U.S. Corporate AAA	4
U.S. Corporate AA	4
U.S. Corporate A	5
U.S. Corporate Investment Grade	5
U.S. Corporate BAA	5
U.S. Credit/Corporate High Yield BA	6
U.S. High Yield Corporate	7
U.S. Credit/Corporate High Yield B	7
U.S. Credit/Corporate High Yield CAA	11





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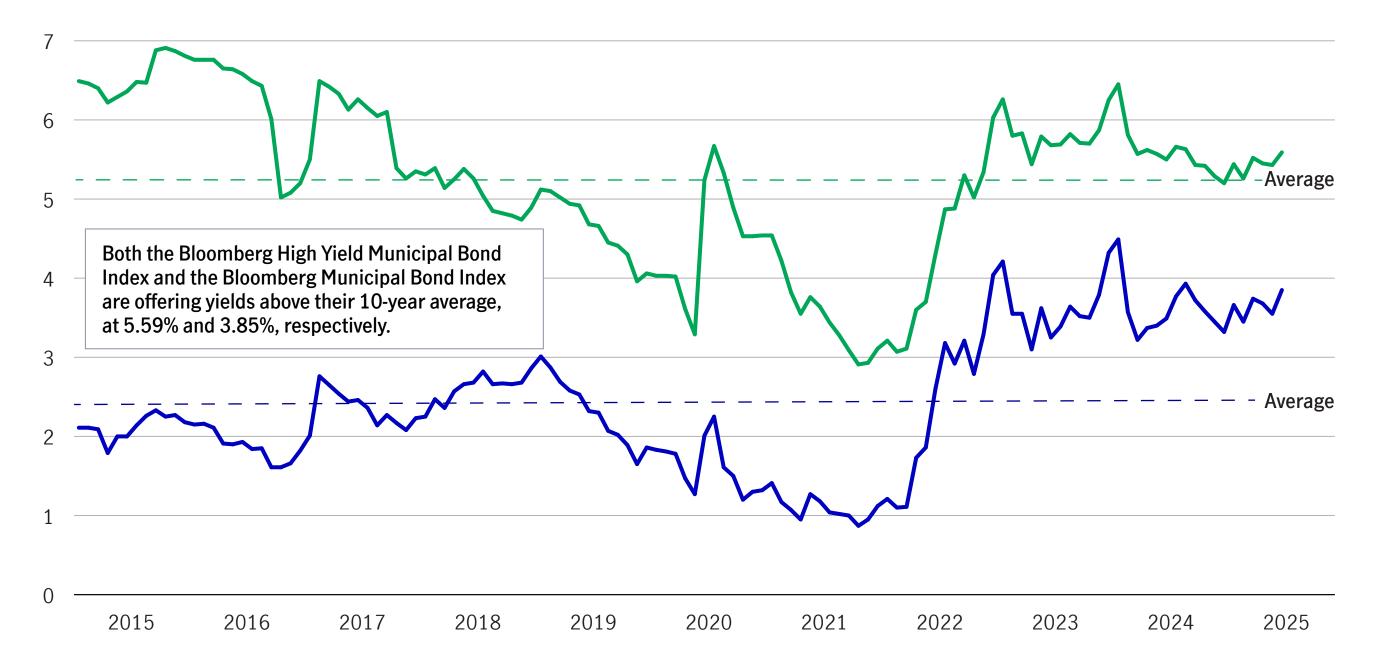
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# Muni yields remain elevated, with potential opportunities across the credit spectrum

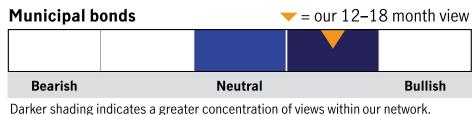
#### Municipal bond yields are historically attractive, even before accounting for tax benefits (%)







Source: FactSet, as of 3/31/25. Yield to worst (YTW) is the lowest potential yield calculated by taking into account an issue's optionality, such as prepayment or calls. The Bloomberg Municipal Bond Index tracks the performance of the U.S. investment-grade tax-exempt bond market. The Bloomberg High Yield (HY) Municipal Bond Index tracks the performance of municipal bonds rated below investment grade (BBB/Baa) and those that are unrated. It is not possible to invest directly in an index. Past performance does not guarantee future results.



**Our preference is for A-rated munis given** their combination of attractive yield and higher credit quality

#### **Bloomberg Municipal Bond Index yields** by credit rating (%)

ΑΑΑ	3.
AA	3.
A	4.



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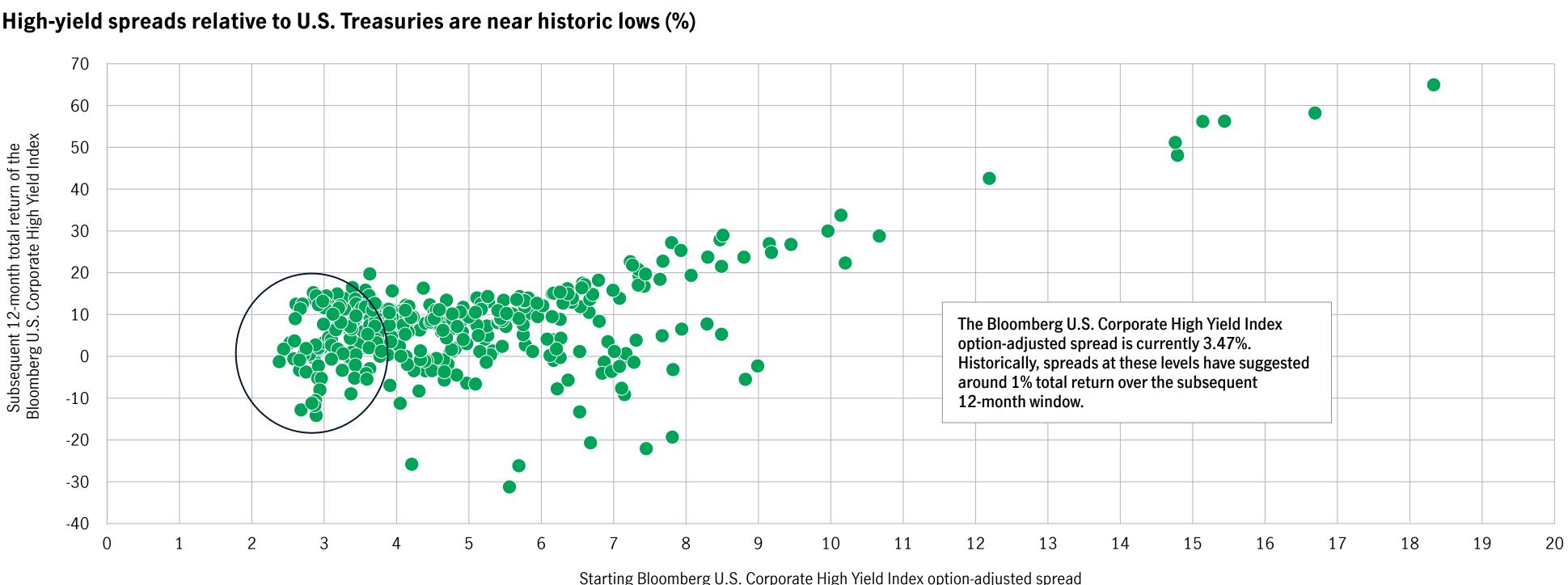
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# Investors aren't likely to be compensated for taking on risk of lower-quality securities

### High-yield spreads relative to U.S. Treasuries are near historic lows (%)



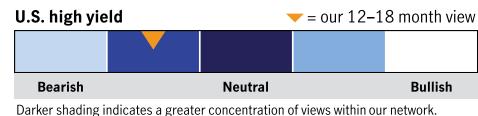
Source: Morningstar Direct, as of 3/31/25. Past performance does not guarantee future results. The Bloomberg U.S. Corporate High Yield (HY) Index tracks the performance of U.S. HY corporate bonds. It is not possible to invest directly in an index.

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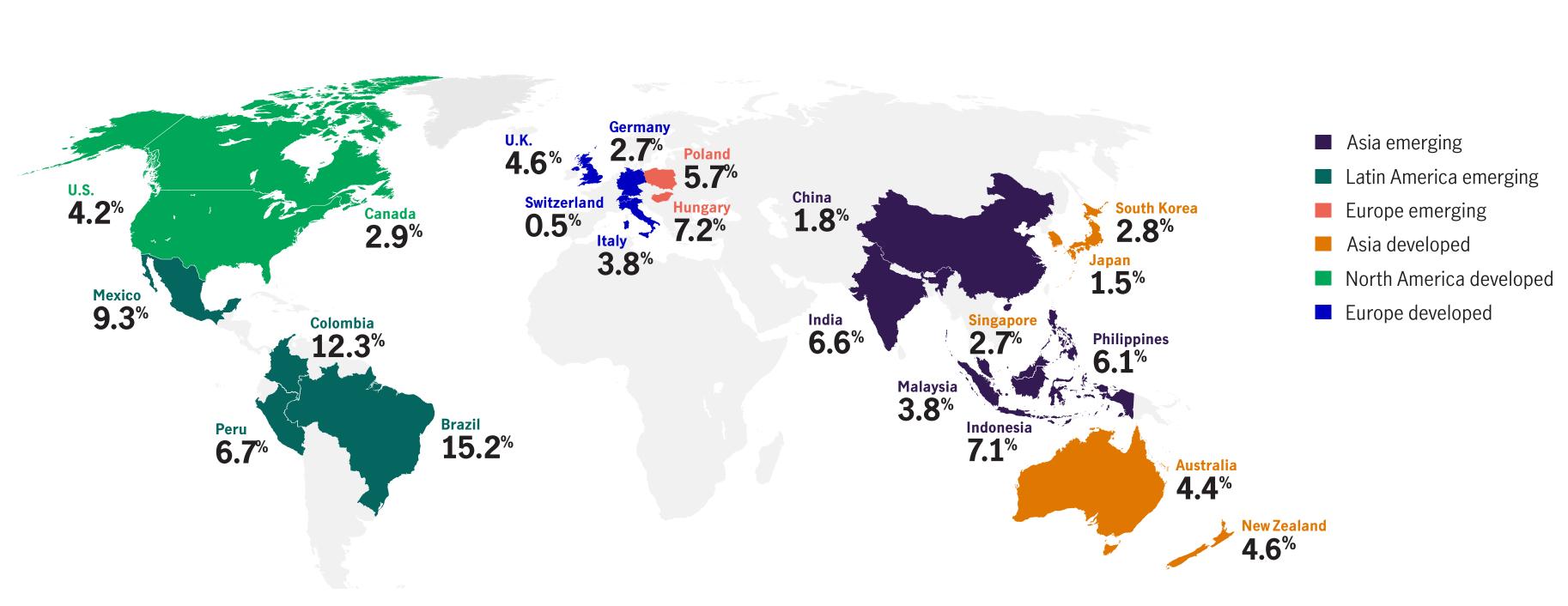
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# While there is extra income potential, EM debt can have greater risk

**10-year government bond yields** 

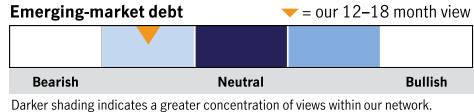


Source: FactSet, as of 3/31/25. Foreign investing, especially in emerging markets, has additional risks such as currency and market volatility and political and social instability. EM refers to emerging market. Past performance does not guarantee future results.

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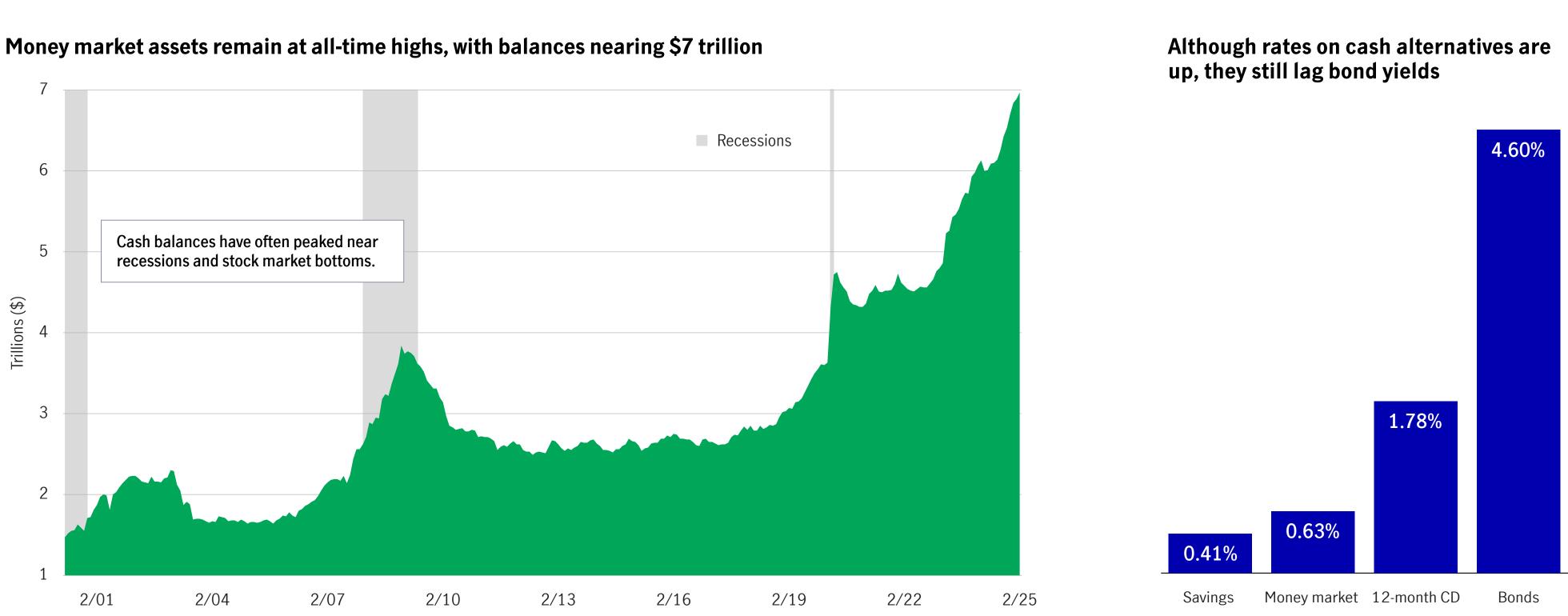
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# Cash balances have increased even as more attractive total return potential is available in high-quality bonds



Source: FactSet, as of 3/31/25. Savings, money market, and 12-month certificate of deposit (CD) rates are measured by the FDIC national averages. Bond yields are represented by the Bloomberg U.S. Aggregate Bond Index, which tracks the performance of U.S. investment-grade bonds in government, asset-backed, and corporate debt markets. It is not possible to invest directly in an index. Past performance does not guarantee future results.

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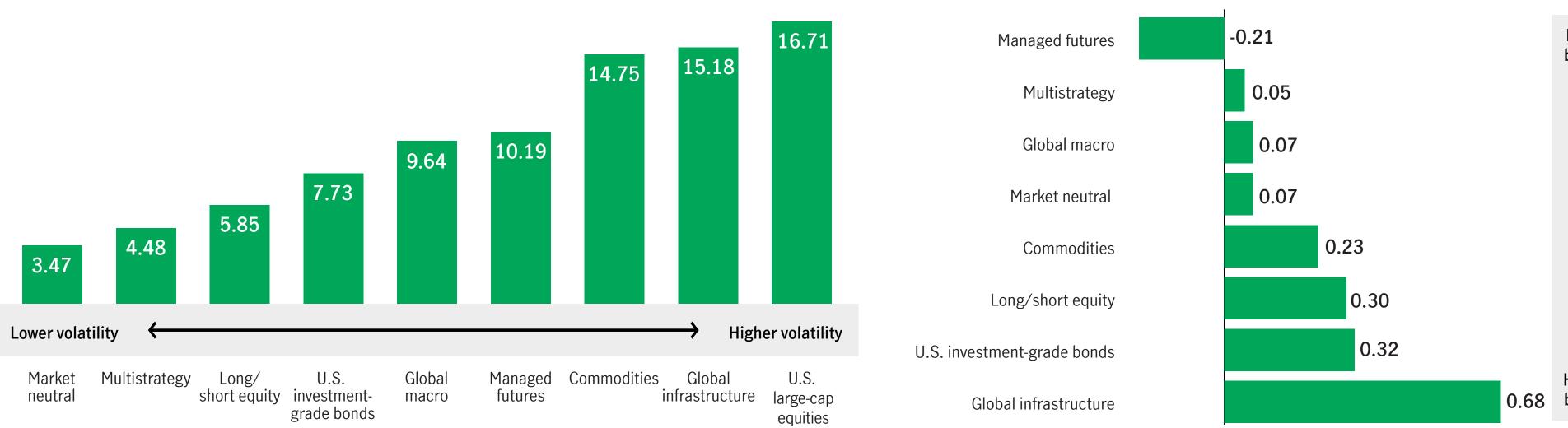
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# Adding alternatives in a late-cycle environment can help reduce portfolio risk

Consider allocating to alternatives that can help lower volatility or reduce a portfolio's equity market beta—or both 3-year monthly annualized standard deviation (%)



Source: FactSet, as of 2/28/25. Standard deviation is a statistical measure of the historic volatility of a portfolio. It measures the fluctuation of a fund's periodic returns from the mean or average. The larger the deviation, the larger the standard deviation and the higher the risk. Beta measures the sensitivity of the fund to its benchmark. The beta of the market (as represented by the benchmark) is 1.00. Accordingly, a fund with a 1.10 beta is expected to have 10% more volatility than the market. U.S. large-cap equities are measured by the S&P 500 Index, which tracks the performance of 500 of the largest publicly traded companies in the United States. U.S. investment-grade bonds are represented by the Bloomberg U.S. Aggregate Bond Index, which tracks the performance of U.S. investment-grade bonds in government, asset-backed, and corporate debt markets. Market neutral is represented by the Credit Suisse Equity Market Neutral Hedge Fund Index, which tracks the aggregate performance of equity market neutral funds. Multistrategy is represented by the Credit Suisse Multi-Strategy Hedge Fund Index, which tracks the aggregate performance of multistrategy funds. Managed futures are represented by the Credit Suisse Managed Futures Hedge Fund Index, which tracks managed futures hedge funds. Global macro is represented by the Credit Suisse Global Macro Hedge Fund Index, which tracks global macro hedge funds, which may hold positions in practically any market with any instrument. Long/short equity is represented by the Credit Suisse Long/Short Equity Index, a subset of the Credit Suisse Hedge Fund Index, which tracks the aggregate performance of dedicated short bias funds. Global infrastructure is represented by the MSCI World Infrastructure Index, which tracks the global opportunity set of companies that are owners or operators of infrastructure assets. Commodities are represented by the S&P GSCI Total Return Index, which tracks general commodity price movements and inflation in the world economy. It is not possible to invest directly in an index. Past performance does not guarantee future results.

Beta vs. S&P 500 Index

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# Our top portfolio ideas to consider now

**U.S.** quality at a reasonable price

U.S. mid caps

# International value equities

# High quality for fixed income

Diversification does not guarantee a profit or eliminate the risk of a loss.

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Emphasizing companies with a combination of strong balance sheets and reasonable multiples should help position portfolios for the late-cycle economic environment in the United States.

In our opinion, mid-cap stocks occupy a Goldilocks position in the U.S. equity market, with generally higher quality than small caps and more attractive valuations than large caps.

Across non-U.S. equities, value stocks are cheaper relative to their history and are showing better earnings upgrades.

We're finding value in targeted high-quality segments of the fixed-income market, including municipal bonds, mortgage-backed securities, and investment-grade corporates.



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# Our investment strategists

As co-chief investment strategists, Emily and Matt are responsible for developing and delivering timely market and economic insight to financial professionals and institutional investors across the country. Together, they lead the development of Manulife John Hancock Investments' flagship quarterly market outlook, Market Intelligence. In doing so, they combine insight from the firm's global network of asset managers, independent research firms, broker-dealers, and banks with top-down fundamental and macro analysis. They're featured regularly on CNBC and Bloomberg TV and are quoted frequently in the financial press.



# **Emily R. Roland, CIMA**

**Co-Chief Investment Strategist** 

in Emily Roland

Emily has over 20 years of industry experience. She joined the company's investments division in 2004 and has held several positions in product management, competitive intelligence, and market and industry research. Prior to joining the firm, she held roles at GMO and the Boston Stock Exchange. Emily earned an M.B.A. from Boston College and a B.B.A. from James Madison University, and she holds the Certified Investment Management Analyst designation.

Views are those of Emily R. Roland, CIMA, and Matthew D. Miskin, CFA, of John Hancock Investment Management Distributors LLC and are subject to change. No forecasts are guaranteed. The commentary is provided for informational purposes only, is subject to change as market and other conditions warrant, and is not an endorsement of any security, mutual fund, sector, or index. Any economic or market performance is historical and is not indicative of future results. Investing involves risks, including the potential loss of principal.

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# Matthew D. Miskin, CFA

**Co-Chief Investment Strategist** 



Matt has over 20 years of industry experience. Prior to joining the company's investments division in 2014, he was a manager due diligence analyst at LPL Financial Research, where he was responsible for manager and asset allocation changes related to the firm's recommended list and discretionary models. Matt earned a B.S. in Finance from Elon University and an M.B.A. from Babson College, and he holds the Chartered Financial Analyst designation.



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A bearish reading indicates the potential for an asset to underperform its class or subclass on a risk-adjusted basis. A bullish reading indicates the potential for an asset to outperform its class or subclass on a risk-adjusted basis. reading indicates the potential for performance in line with the asset's historical averages.

Stocks and bonds can decline due to adverse issuer, market, regulatory, or economic developments; foreign investing, especially in emerging markets, has additional risks, such as currency and market volatility and political and social instability; value stocks may decline in price; growth stocks may be more susceptible to earnings disappointments; the securities of small companies are subject to higher volatility than those of larger, more established companies; and high-yield bonds are subject to additional risks, such as increased risk of default. Fixed-income investments are subject to interest-rate and credit risk; their value will normally decline as interest rates rise or if an issuer is unable or unwilling to make principal or interest payments. Liquidity—the extent to which a security may be sold or a derivative position closed without negatively affecting its market value, if at all—may be impaired by reduced trading volume, heightened volatility, rising interest rates, and other market conditions. Hedging and other strategic transactions may increase volatility and result in losses if not successful. Currency transactions are affected by fluctuations in exchange rates. This material is not intended to be, nor shall it be interpreted or construed as, a recommendation or providing advice, impartial or otherwise. John Hancock Investment Management and our representatives and affiliates may receive compensation derived from the sale of and/or from any investment made in our products and services.

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